

1 Nada Smith

2 A. I don't know if it's my uncle.

3 Q. What is your uncle's name?

4 A. I don't know which uncle. I have  
5 a lot.

6 MR. SIMON: No, no. You'll have a  
7 chance.

8 MS. LINDERMAYER: Can the record  
9 just reflect that Mr. Eltouby is trying  
10 to pass notes to Ms. Smith.

11 MR. ELTOUBY: [Inaudible]

12 MS. LINDERMAYER: I'm sorry, you  
13 can't speak during the deposition.

14 MR. LANE: We can't speak directly  
15 to him either.

16 MR. SIMON: Let's all be quiet. I  
17 just want you to be quiet. Let him just  
18 ask the questions.

19 MR. LANE: Off the record.

20 (A discussion is held off the  
21 record.)

22 oOo

23 Q. I'm sorry, Ms. Smith, you said  
24 that you have been to Hillside Motors. Just to  
25 be clear: I am talking about Hillside Motors

1                               Nada Smith

2       at 1610 Hillside Avenue in Jamaica, New York.

3       Is that the Hillside Motors that you have been  
4       to before?

5               A.       I know it's located in Jamaica. I  
6       don't know the physical address, but I know  
7       it's in Jamaica.

8               Q.       You said you have been there to  
9       pick up a relative. What relative did you pick  
10      up when you went there?

11              A.       My sister, I believe.

12              Q.       What is your sister's name?

13              A.       Sara Eltouby.

14              Q.       S-A-R-A?

15              A.       "H."

16              Q.       "H"?

17              A.       Mm-hmm.

18              Q.       Did Sarah work at Hillside?

19              A.       No.

20              Q.       Is Sarah older or younger than  
21      you?

22              A.       Younger.

23              Q.       Do you know her age?

24              A.       Eighteen.

25              Q.       Let me go back to your time at New

1                               Nada Smith

2       York Motor Group. Again, I'm sorry, tell me  
3       what your title was at New York Motor Group?

4               A.     Receptionist.

5               Q.     Is it true you also said that  
6       you --

7               A.     Just assisted my dad.

8               Q.     You assisted your father?

9               A.     Yes. Well, I was there just to  
10       help him out with, you know, with the  
11       dealership.

12              Q.     Did your father pay you to work  
13       there?

14              A.     No.

15              Q.     So you never received any income  
16       from working at New York Motor Group?

17              A.     No. Like I said, I was just  
18       helping out my dad. I was living at home, so.

19              Q.     So you received no paycheck?

20              A.     No.

21              Q.     No income at all --

22              A.     No.

23              Q.     -- for working there?

24                               And yet you worked there from  
25       October 2012 to December 2013?

1 Nada Smith

2 A. Correct.

3 Q. Did you have any job outside of  
4 that where you made money?

5 A. No.

6 Q. So you had no income from October  
7 2012 until December 2013?

8 A. No.

9 Q. Did you file taxes at all during  
10 that time?

11 A. No.

12 Q. Did you file taxes in 2011?

13 A. I don't think so.

14 Q. Did you file taxes -- and I know I  
15 just asked this, but I want to be clear -- you  
16 did not file any taxes for the year 2011?

17 A. I'm trying to remember, I'm sorry.

18 Q. That's okay, take your time.

19 A. Yeah, I did. I'm sorry, I did.

20 Q. Did you file taxes for 2012?

21 A. No.

22 Q. Did you file taxes for the year  
23 2013?

24 A. No.

25 Q. Will you be filing taxes this

1 Nada Smith

2 year, for 2014?

3 A. No.

4 Q. You are not filing taxes for 2014?

5 A. I haven't had an income since I  
6 don't remember. So, no.

7 Q. You testified that from January  
8 2014 to June 2014, you worked at JF Motors?

9 A. Correct.

10 Q. Did you make income while working  
11 there?

12 A. Yes.

13 Q. So are you going to file New York  
14 State and IRS tax returns for 2014?

15 A. Yes. I haven't received anything  
16 from them.

17 Q. You have not received a W-2?

18 A. No. So that's why I wasn't  
19 planning on doing that, because I didn't  
20 receive the W-2 or anything.

21 Q. Did you ever receive a W-2 from  
22 New York Motor Group?

23 A. No.

24 \*RQ MR. LANE: I'm going to call for  
25 production of copies of Ms. Smith's tax

1                   Nada Smith  
2                   returns for all tax returns for 2010 to  
3                   the present.

4                   MR. SIMON: I take it under  
5                   advisement. My belief is that it's not  
6                   relevant to the issues of this  
7                   lawsuit -- other than for the period of  
8                   time she would have worked at New York  
9                   Motor Group, which would have been 2012  
10                  to 2013; correct?

11                  THE WITNESS: Mm-hmm.

12                  MR. LANE: I will certainly put it  
13                  in a letter. Thank you.

14                  THE WITNESS: Are you allowed to  
15                  do that?

16                  MR. LANE: Again, I can't answer  
17                  your questions and you don't really get  
18                  to ask me questions. And you can't  
19                  speak to your attorney in the midst of  
20                  this deposition about answers, so let's  
21                  just get back to it.

22                  Q.     When you worked at New York Motor  
23                  Group, did you communicate with any of the  
24                  other employees there?

25                  A.     Yes.



1 Nada Smith

2 Q. What would you generally talk  
3 about with the other employees when you spoke  
4 with them?

5 A. It was all work-related.

6 Q. What would be some of the examples  
7 of why you would need to be speaking to the  
8 other employees there?

9 A. Asking them how it went with the  
10 client. Asking them just work-related stuff.  
11 I don't remember exactly what I would ask them.

12 Q. Why would you ask them about how  
13 things went with the client?

14 A. Because I wanted to make sure that  
15 every client was happy.

16 Q. Why did you want to make sure that  
17 the clients were happy?

18 A. That's good customer service.

19 Q. Why did you care about good  
20 customer service at New York Motor Group?

21 A. Because it's important wherever  
22 you go that you have good customer service.

23 Q. Would you report back to your  
24 father about what you saw and what you heard  
25 from the employees at New York Motor Group?

1 Nada Smith

2 A. Yes.

3 Q. How often would you report back to  
4 your father about it?

5 A. Every day. I lived at home.

6 Q. How often was your father at New  
7 York Motor Group?

8 A. He was never there.

9 Q. Do you mean to say that never in  
10 the time you were there that your father was  
11 ever at the dealership at the same time?

12 A. Yes, he was never there. He just  
13 never went to that dealership.

14 Q. Again, I'm not trying to be  
15 difficult, but I just want to be clear. On any  
16 day that you worked there, your father was  
17 never there on the same day?

18 A. No. He was never there.

19 Q. You never saw him inside New York  
20 Motor Group while you worked there?

21 A. He stopped by a few times. But he  
22 was never there on a daily basis to, you know,  
23 see anything. But he did stop by here and  
24 there. I don't remember how many times.

25 Q. Who was responsible for hiring the



1 Nada Smith

2 employees at New York Motor Group?

3 A. My father.

4 Q. Do you know where your father  
5 would meet with people --

6 A. No.

7 Q. -- to hire them?

8 A. No.

9 Q. Or interview them?

10 A. No.

11 Q. Do you know where your father was  
12 spending most of his time during the period  
13 that you were working at New York Motor Group?

14 A. No.

15 Q. Did he own other dealerships  
16 during that time?

17 A. I know that he owned the Long  
18 Island location.

19 Q. The Planet Auto?

20 A. Yeah.

21 Q. The Planet Auto Group in  
22 Huntington, New York?

23 A. Correct.

24 Q. He did own that during that time?

25 A. Yes.

1 Nada Smith

2 Q. So who was in charge of the  
3 dealership at New York Motor Group when your  
4 father wasn't there?

5 A. We had a sales manager. We had a  
6 few. I don't remember any of their names, I'm  
7 sorry.

8 Q. Do you remember the names of any  
9 of the employees at New York Motor Group?

10 A. The employees?

11 Q. Anyone who worked there, managers  
12 or employees?

13 A. Yes.

14 Q. While you were there.

15 A. There was Dewan. There was Julio  
16 Estrada.

17 Q. Dewan. And you said Julio  
18 Estrada?

19 A. Yes.

20 Q. Anyone else?

21 A. Mohammed.

22 Q. Do you know Mohammed's last name?

23 A. No.

24 Q. Do you know Dewan's last name?

25 A. I know it starts with an A.

1 Nada Smith

2 Q. Mohammed's last name starts with  
3 an A?

4 A. No. Dewan's.

5 Q. I'm sorry. Dewan's?

6 A. Yes. Mohammed, I don't know his  
7 last name.

8 Q. Anyone else, other names that you  
9 remember?

10 A. Alex. There was this girl named  
11 Ola.

12 Q. O-L-A?

13 A. Yes. She wasn't there for that  
14 long. Danny.

15 Q. Anyone else?

16 A. Angel.

17 Q. Do you know Angel's last name?

18 A. No. I know it starts with an S.

19 Q. Santiago?

20 A. There we go.

21 Q. Angel Santiago worked there?

22 A. Yes.

23 Q. What did Angel Santiago do there?

24 A. Finance.

25 Q. When you say "finance," can you

1 Nada Smith

2 please explain?

3 A. Finance manager. Getting deals  
4 approved and giving the loans to the clients.

5 Q. What did Julio Estrada do at New  
6 York Motor Group?

7 A. Same thing. Finance manager.

8 Q. Did Julio Estrada work beneath  
9 Angel Santiago?

10 A. No. When Julio started, Angel  
11 left. I don't know where he went, but he  
12 wasn't there any longer.

13 Q. Were you working there when Angel  
14 left?

15 A. Yes.

16 Q. When did Angel leave?

17 A. December of 2012.

18 Q. When did Julio Estrada begin?

19 A. December of 2012.

20 Q. Did your father hire Julio  
21 Estrada?

22 A. Yes.

23 Q. Did you meet with Julio Estrada  
24 before he was hired?

25 A. No. I'd never seen him before.

1 Nada Smith

2 Never met him before. That was the first time,  
3 when he came in to work.

4 Q. So the first time you ever met  
5 Julio Estrada was at New York Motor Group?

6 A. Correct.

7 Q. On his first day of work?

8 A. Yes.

9 Q. In December 2012?

10 A. Yes.

11 Q. Was there any other finance  
12 representative or finance manager?

13 A. No. It was Angel.

14 Q. And then Julio Estrada?

15 A. Yes.

16 Q. What did Dewan do?

17 A. Sales representative.

18 Q. What about Mohammed?

19 A. Sales rep. There was a manager at  
20 one point named Mohammed as well. I don't know  
21 his last name. Danny also was a sales manager.

22 Q. Sales manager?

23 A. Correct.

24 Q. What about Alex?

25 A. He's a sales representative. And



1                               Nada Smith

2       Mohammed was also a sales representative.

3       There's two Mohammeds.

4                   Q.       Two Mohammeds?

5                   A.       Yes.

6                   Q.       Mohammed the sales rep and

7       Mohammed the sales manager?

8                   A.       Yes.

9                   Q.       Were Mohammed the sales rep and

10       Mohammed the sales manager at New York Motor

11       Group at the same time?

12                  A.       I don't believe so. Maybe for a

13       month, but that's it.

14                  Q.       Were there any salespeople there

15       who spoke Chinese or Mandarin?

16                  A.       No.

17                  Q.       Ever?

18                  A.       No.

19                  Q.       Not while you were there?

20                  A.       No.

21                  Q.       Do you know Alestie Abreu? Is

22       that a familiar name to you? A-L-E-S-T-I-E.

23       A-B-R-E-U.

24                  A.       No.

25                  Q.       Did your father have any partners

1 Nada Smith

2 who owned New York Motor Group with him?

3 A. Not to my acknowledgment. If he  
4 did, I didn't know.

5 Q. Did you work with Angel to assist  
6 with the financing of the vehicles in any way?

7 A. No.

8 MR. SIMON: Note my objection to  
9 the form of the question.

10 MR. LANE: I'm going to rephrase  
11 the question.

12 Q. Did you work with Angel in any  
13 way?

14 A. No.

15 Q. Did you ever file papers for  
16 Angel?

17 A. Yes. Well, he just gave me the  
18 deal after he was through with it, and I filed  
19 it. That's it.

20 Q. Would you ever fax or email papers  
21 for Angel?

22 A. No. Just made copies for the  
23 clients, really.

24 Q. When you say "file," what do you  
25 mean?

1                               Nada Smith

2                   A.     The deal jacket. The deal that  
3     has the client's paperwork.

4                   Q.     What would you do with it?

5                   A.     Put it in a cabinet, a file  
6     cabinet.

7                   Q.     Where would that be stored?

8                   A.     In the office, in the closet.

9                   Q.     Were papers ever moved out of the  
10    office and stored offsite?

11                  A.     No, not that I know of. If an  
12    employee takes a file home or something, I  
13    didn't know. Or if something -- you know, all  
14    I did was just put it in the cabinet.

15                  Q.     Where was the cabinet?

16                  A.     In the closet in the office.

17                  Q.     In the closet in the office, okay.  
18    And was that closet locked?

19                  A.     No.

20                  Q.     Did every employee have access to  
21    that closet?

22                  A.     Yes.

23                  Q.     Did you take notice of who was  
24    going in and out of the closet?

25                  A.     No.

1 Nada Smith

2 Q. I'm sorry if I've asked you this  
3 already, but did you handle money for customers  
4 while you were at New York Motor Group?

5 MR. SIMON: Objection to the form  
6 of the question.

7 Q. You can answer.

8 MR. SIMON: The reason?

9 MR. LANE: No. You have noted  
10 your objection and we are ready to  
11 continue.

12 MR. SIMON: You don't want to know  
13 what format I was objecting to?

14 MR. LANE: Okay, if there's a way  
15 I can rephrase the question, then please  
16 let me know.

17 MR. SIMON: You asked did she  
18 handle money for customers. I don't  
19 know what that means. Do you mean  
20 customers of the dealership?

21 MR. LANE: I will rephrase the  
22 question.

23 Q. Did the customers ever hand you  
24 money?

25 A. No.

1 Nada Smith

2 Q. Did Angel ever hand you money?

3 A. No.

4 Q. Did Julio Estrada ever hand you  
5 money?

6 A. No.

7 Q. Did Angel ever ask you to get  
8 money for customers?

9 A. No.

10 Q. Did Julio Estrada ever ask you to  
11 get money for customers?

12 A. No.

13 Q. Did Julio Estrada ever ask you to  
14 fill out money orders for customers?

15 A. No.

16 Q. Did you ever handle refunds to  
17 customers?

18 A. No.

19 Q. Did you ever speak to customers  
20 about their complaints?

21 A. Yes.

22 Q. Did you ever sign receipts?

23 A. Yes.

24 Q. Did you ever sign legal papers on  
25 behalf of New York Motor Group?



1 Nada Smith

2 A. No.

3 MR. SIMON: Note my objection to  
4 the form of the question.

5 Q. Do you recall if you ever signed  
6 papers in response to a Department of Consumer  
7 Affairs investigation of New York Motor Group?

8 A. No.

9 Q. You don't recall?

10 A. I have never signed anything like  
11 that, no. I'm sorry, can you state that  
12 question again, about the Consumer Affairs?  
13 Like if a complaint came in, or a person came  
14 in? Because at one point you know, they do  
15 come and do inspections, and I did sign off on  
16 an inspection that was done, but that's it. I  
17 didn't sign off on any complaints.

18 Q. All right. What inspection was  
19 done?

20 A. Oh, they come check on the  
21 vehicles to make sure that, you know, they're  
22 well-prepared for sales; that their buyer's  
23 guide and stuff and everything is on it, and if  
24 anything is missing and stuff like that.

25 Q. And you would sign?

1 Nada Smith

2 A. I signed that piece of document,  
3 yes.

4 Q. Do you remember what document it  
5 was?

6 A. It was just their inspection  
7 paper. I don't know what they call it or  
8 anything.

9 Q. Do you remember how many times you  
10 did that?

11 A. Once or twice. It wasn't more  
12 than that.

13 Q. When you signed those papers, what  
14 would you do with them?

15 A. Nothing. She just took it, gave  
16 me a copy, and I gave the copy to my father.

17 Q. Who is "she"?

18 A. The woman that came from Consumer  
19 Affairs.

20 Q. I just want to make sure that I'm  
21 asking this correctly. I just want to make  
22 sure that I've got this right: You said that  
23 Julio Estrada began working at New York Motor  
24 Group in December 2012?

25 A. Correct.

1 Nada Smith

2 Q. And that was the first time you  
3 ever met him -- in December 2012?

4 A. Correct.

5 Q. Do you know if he used names other  
6 than "Julio Estrada"?

7 A. Yes.

8 Q. What name did he use when he  
9 introduced himself to you?

10 A. John DeSantos. And he called  
11 himself, he went by "Jay."

12 Q. J-A-Y?

13 A. Yes. J-A-Y.

14 Q. Did you ever hear him use any  
15 other last names?

16 A. No.

17 Q. Did you ever hear him use any  
18 others?

19 A. No.

20 Q. Were there files kept on employees  
21 at New York Motor Group?

22 A. Just a copy of their licenses, if  
23 the employee had it, you know. Just a copy of  
24 an ID and their phone numbers.

25 Q. Did you handle those files?

1                               Nada Smith

2                   A.     I knew where they were.

3                   Q.     Did you take copies of their  
4     licenses and IDs?

5                   A.     Yes.

6                   Q.     And put it in a file?

7                   A.     I just took the copies. The sales  
8     manager handled it after I took the copy.

9                   Q.     So you would make the copy?

10                  A.     Yes.

11                  Q.     And then who would you give it to?

12                  A.     Whoever the sales manager was at  
13     the moment.

14                  Q.     So let me just understand this.  
15     Let's pretend that I'm a new employee at New  
16     York Motor Group, and I'm a sales rep. Would I  
17     have been sent to you to give you my license so  
18     you could make a copy?

19                  A.     No. The sales manager would hand  
20     me the license, "Here, make a copy if you can,  
21     please." Make the copy, hand it back to the  
22     sales manager, and he filed it away. But I  
23     knew where they were kept.

24                  Q.     Where were they kept?

25                  A.     At the sales manager's desk.



1 Nada Smith

2 MR. LANE: Let's go off the  
3 record. We'll take a five-minute break.

4 (Whereupon Mr. Keshavarz enters  
5 the deposition room at 11:39 a.m.)

6 (A brief recess is taken. A  
7 discussion is held off the record.)

8 oOo

9 MR. LANE: Could you read back the  
10 last question and answer?

11 (The record is read back by the  
12 reporter.)

13 Q. So did you ever access those files  
14 kept on employees?

15 A. When they needed to be, yes. If I  
16 needed to make a phone call to a salesperson or  
17 anything, yes.

18 Q. What were other reasons that you  
19 would need to get an employee's file?

20 A. That would be the only reason; if  
21 I need to contact them.

22 Q. Did you ever do a background  
23 check --

24 A. No.

25 Q. -- on an employee?